Football Federation of Islamic Republic of Iran

National Football Agent Regulations

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Article 1: Definitions

- **1 Federation:** Football Federation of the Islamic Republic of Iran.
- **2 FIFA:** International Federation of Association Football (Fédération international de football association).
- **3 Confederation:** Asian Football Confederation.
- **4 Club:** An organization that has been registered for sports activities according to the commercial law and other governing regulations.
- **5 Player:** a natural person who has become a member of the club.
- **6 Judicial body:** discipline, ethics and appeals committees.
- **7 Client:** Federation, club, player or coach that may engage a Football Agent to provide Football Agent Services.
- **8 Football Agent:** a natural person licensed by the Football Federation to perform Football Agent Services.
- **9 Contract Registration Department:** The Players' Status Committee that registers agent contracts with players, coaches or clubs.
- **10 Football Agent Services:** football-related services performed for or on behalf of a client, including any negotiation, communication relating or preparatory to the same, or other related activity, with the purpose of concluding a Transaction and subsequent duties as described in these regulations.
- 11 Other services: Any services performed by a Football Agent for or on behalf of a Counterparty other than Football Agent Services, including but not limited to providing legal advice, financial planning, scouting, consultancy, management of image rights and negotiating commercial contracts.
- **12 Platform:** The online platform operated by FIFA through which the uploading documents licensing process, dispute resolution process, continuing professional development (CPD) and reporting shall occur.
- **13 Service fee:** the agreed fee as the Agent's fee in proportion to the principal amount of the contract concluded between the player or the coach and the club, without considering the bonus or travel and accommodation fees.
- **14 Representation Agreement:** a written agreement for the purpose of establishing a legal relationship to provide Football Agent Services.
- **15 Client party:** includes player, coach and club.
- **16 -Transaction:** the employment, registration or deregistration of a player with a club, the employment of a coach with a club or federation, the transfer of the registration of a player from one club to another, the creation, termination or variation of an Individual's terms of employment.
- **17 Bridge Transaction:** Any transaction to an intermediate club to justify a transfer that is legally prohibited.

Note: Terms referring to natural persons which are applicable to both genders. Any term in the singular applies to the plural and vice versa.

Title I: General Rules

Article 2 - Application

This regulation covers the following items.

- 1. The method of concluding an agreement with an agent by a player, coach or club.
- 2. Concluding an employment and transaction agreement of a player or coach.

Article 3 – Objectives

- 1. Raising and setting minimum professional and ethical standards for the occupation of Football Agent.
- 2. Protecting the contractual stability between professional players and clubs.
- 3. Promoting professional ethics in agents, players and clubs' relations and protecting them.
- 4. Preventing players and agents from engaging in illegal and unethical practices in the field of transactions.
- 5. Promoting professional and ethical standards for the activity of football agents and protection of minor players.
- 6. Improving financial and administrative transparency in the field of transactions.
- 7. Preventing abusive and unconventional methods and arrangements between the agent and party to the contract.
- 8. Ensuring the quality of the services provided by Football Agents to Clients at fair and reasonable service fees.

Article 4 - Scope

- 4.1 These regulations govern the activities of agents in the transaction of players and coaches and clubs in all categories of football, futsal and beach soccer in the territory of the Football Federation and include all Representation Agreements or any activity related to the transaction of players or coaches inside the country.
- 4.2 Representation Agreement and agency for an international transaction are governed by the FIFA Football Agent Regulations.

Article 5 – General Provisions

- 1. Only authorized agents are allowed to provide football agency services.
- 2. Clubs, players and coaches can benefit from agent services when concluding an employment contract or transaction contract.
- 3. The agent's intervention in the transaction shall be registered, maintained and announced in the relevant system of the Football Federation.
- 4. The registration of agent's contracts and declarations is allowed if the agent is not restricted or banned from activity and has no employment relationship (full-time, part-time, consulting, etc.) with the federation, league organization, delegations, clubs, associations, confederations and FIFA.
- 5. It is prohibited to employ the president and members of the Federation's Board of Directors, the general secretary, heads and members of committees and departments, referees and assistant referees and employees affiliated with FIFA, confederations, federations, leagues, boards, associations, and representatives of the federation in holding competitions and other officials, all employees of the national football league organization, supervisors, referees, coaches and technical, training, treatment and physiotherapy staff and the management and administrative staff of clubs and other persons who are committed to implementing the statutes of the federation, confederation or FIFA, as agent by players and clubs.
- 6. Agents, coaches, players and clubs should exercise maximum caution and accuracy when choosing and signing contracts with agents to ensure that the contract concluded between them is in accordance with these regulations and does not conflict with other regulations and statutes of the federation and make sure that the mentioned agent has completed the mutual contract and the declaration related to the agents and registered it in the Federation.
- 7. Clubs, players and coaches should not hire or pay any person as an agent or any other similar titles other than the people who are licensed as agents by the federation.
- 8. Clubs, players or agents should not draw-up and arrange documents or deeds in such a way as to hide the facts or provide them in a different way.
- 9. Clubs or players do not have the right to directly or indirectly suggest to the other party that the conclusion of the contract is merely deferred to the conclusion of the other party's contract with an agent or specific agents.

- 10. Clubs, players and agents must ensure that the contract and other related documents they submit to the federation contain the name, particulars, signature and agent's seal who intervened in the negotiations and conclusion of the contract, and each of the parties to the contract has an original copy.
- 11. If an agent intervened in the negotiations and conclusion of the contract, this shall be specified in the contract and related documents, and the contract should contain the agent's signature and seal.
- 12. The agent has no right to use the logo of FIFA, confederations, federations, boards, associations and league organization in his board, website, cyberspace or papers (such as letterhead, business card and contracts) or in any way related to the aforementioned authorities.
- 13. After obtaining a license to operate from the federation, the agent is subject to the statutes and all regulations and by-laws, circulars, instructions and decisions of FIFA, the Asian Football Confederation and the Islamic Republic of Iran Football Federation and is obliged to implement all the obligations and duties arising from it.
- 14. The agent is committed to refrain from committing or omission any act that threatens the interests of the federation, the league organization, and the delegations, or distorts the direction of football.
- 15. The agent must provide all the information and documents requested by FIFA, the Asian Football Confederation and the Federation.
- 16. The agent is committed to raise and pursue all their claims regarding the contracts they conclude with the players and clubs only in the players' status committee, the judicial branch of the federation and the Court of Arbitration for Sport (CAS).

Title II: Licensing or renewing the activity

Article 6 - General provisions for natural persons

In addition to complying with FIFA's instructions for accepting an agent, the conditions of a natural person to register or renew a football agent license are as follows:

- 1. Having the citizenship of the Islamic Republic of Iran.
- 2. Passing the scientific test.
- 3. Providing certificates of Non-addiction and Police Clearance from competent authorities.

- 4- No exclusion or ban from football, futsal and beach soccer related activities due to an applicable ruling, at the time of request or issuance of a license.
- 5- Not being deprived of social rights due to the final decision of the judicial authorities when requesting or issuing a license.
- 6-Having a Military Service Completion Card or permanent exemption for men.
- 7- Providing a certificate of completion of training courses for football agents organized by the Football Federation.
- 8- Making the Payment of ten percent of the total income from the agency activity and the annual membership fee, the amount of which is determined based on the approval of the Board of Directors.
- 9. Providing tax clearance certificate.
- 10. Providing a civil liability insurance policy.
- 11. Having confirmation of performance and fulfilling legal requirements from the players' status committee, such as submitting declarations, announcing details of contracts and transactions, providing complete information and documents to the federation.
- 12. Written presentation of specific domicile (and change of address) and written notification to the federation.

<u>Article 7 – General terms for legal persons</u>

In addition to complying with FIFA's instructions, the requirements for a legal person to register and participate or renew a football agent license are as follows:

- 1. have been registered according to the laws and regulations of the Islamic Republic of Iran and also all their managers and shareholders independently have a football agency license from the Football Federation.
- 2. In addition to their managers and shareholders, the employees of these legal persons who directly intervene in transfer negotiations shall independently have a football agency license from the Football Federation.
- 3. All duties and obligations of natural agents are also valid for legal persons.
- 4. None of the managers, shareholders of legal persons, as well as employees who directly intervene in the process of negotiations and transactions, shall not be deprived or prohibited from working according to the rulings of the judicial body

of the federation and the players' status committee, or not be deprived of social rights according to the applicable rulings of the judicial authorities of the country.

5. If any of the managers and shareholders are deprived of social rights by the final decision of the judicial authorities of the country and deprived or prohibited from activity by the rulings of the status committee of the players or judicial body the of the federation, the legal entity must remove him from the group of managers or shareholders within a maximum period of two weeks and stop working with the relevant employee.

Article 8- Scientific Exam

- 1. In addition to complying with the instructions issued by FIFA for the FIFA Agent Exams, the scientific exam is a four-option written test consisting of 30 questions, 20 of which are in Farsi from these regulations, as well as transaction regulations, disciplinary regulations and committee regulations, the ethics of the football federation and 10 questions in English will be from FIFA's disciplinary, ethical, transaction and agency regulations.
- 2. The questions are designed, typed, duplicated, and the candidates' papers are evaluated by the head of the players' status committee who is fully responsible for protecting the questions and not disclosing them.
- 3. After the announcement of the results, the candidate can submit his written objection to the players' status committee within 3 working days after the official announcement of the results on the Federation's website and receive a receipt. A board composed of the head of the appeals committees, compiling and implementing the disciplinary regulations, is responsible for handling their objections.
- 4. The minimum passing grade in the exam is twenty-two out of thirty.
- 5. The agent exam is held once every two years. If approved by the board of the federation, the exam can be held earlier than the two-year deadline.
- 6. The final acceptance capacity shall be proposed to the Federation Board of Directors by the Players Status Committee before the exam is held and shall be announced after approval by the Board of Directors and before the exam is held.
- 7. The agents who had a license to operate from the Football Federation, as well as persons who received a agency license as "FIFA players' Agents" are exempt from the scientific exam, but they must meet the conditions stipulated in this regulation as well as the regulations of FIFA agents, in addition, they must be able to obtain a certificate of participation in the annual training courses of the federation.

Article 9 - Issuance of Agent License

- 1. The licensing and performance supervising authority of football agents is with the of Players' Status Committee of the Football Federation, and the responsibility for examining the license application, decision making regarding the licensing of an applicant, registering declarations and documents of activities, and supervising the implementation of these regulations is also the responsibility of this authority. The decisions of this committee regarding granting or not granting the activity license to the applicants are final, but it does not prevent the applicant from repeating the request in the subsequent periods of the license granting announcement.
- 2. After obtaining an activity license from the federation, agents are subject to the statutes and all regulations, bylaws, directives, instructions and decisions of FIFA, the Asian Football Confederation and the Islamic Republic of Iran Football Federation and are obliged to implement all the obligations and duties arising from them.
- 3. The license issued by FIFA allows the agent (if approved by the Players' Status Committee and in compliance with clause 7 of article ^) to provide football agent services in the Islamic Republic of Iran. Such agents are subject to these regulations and all by-laws, instructions and regulations.
- 4. Agents are committed to refrain from committing any act and behavior that threatens the interests of the federation, the league organization and the delegations or distorts the image of football.
- 5. Whenever an agent intervenes in a transaction, his presence shall be registered and archived by the football federation in the relevant system.
- 6. The general secretary of the federation can request the suspension of the agent's license by presenting reasons and documentation to the players' status committee.
- 7. Refusal from the requirements set forth in this regulation or other instructions and regulations, denial of reporting obligations or failure to pay ten percent of the total income to football federation, membership fee and annual license renewal fee within the stipulated period shall lead to the suspension of the activity license according to the decision of the players' status committee. This suspension can be extended until the fulfillment of the terms or conditions that caused the suspension and shall be removed by the final decision of this committee.

Title III: Rights and Obligations of Client & Agent

Article 10 – Agent's Obligations

- 1. The agent is committed to complying with the regulations governing agency and by-laws, instructions and regulations, within the limits of the Representation Agreement, and to respect the client's interest.
- 2. After concluding the contract between the player or the coach and the club, the agent is committed to monitor the proper implementation of the contractual obligations and to submit correspondence or notices to the club in a timely manner and provide the necessary information to make a decision to the player or coach.
- 3. The agent is responsible for complying with all contractual requirements regarding the contract between the player or the coach and the club.
- 4. The agent shall avoid conflict of interest while providing Football Agent Services.
- 5. The agent shall ensure that the name, license number, signature and name of the client appear in any contracts resulting from the provision of their Football Agent Services.
- 6- The agent shall pay ten percent of the total annual income from the agency activity and the membership fee and annual renewal within the stipulated deadline.
- 7. The agent is responsible for any violations of its employees, or other agents.
- 8- Natural or legal persons who are involved in the registration process of players cannot cooperate with the football agent.
- 9- The agent shall always comply with disclosure and reporting requirements and report any violation of these regulations or laws or codes of ethics, FIFA, confederation or federation to relevant authorities or institutions.
- 10. The broker is obliged to deliver a copy of the original contract to the client and provide them with the receipt of all documents and funds received.

Article 11 – Client's Obligations

- 1. The clients shall satisfy themselves that a Football Agent is appropriately licensed by FIFA prior to signing the relevant Representation Agreement.
- 2. The clients shall pay the service fee agreed with a Football Agent in a timely manner established by these Regulations and in accordance with the respective Representation Agreement, employment contract and transfer agreement.

- 3. The clients shall cooperate with the relevant body of each member association, confederation and/or FIFA with respect to any request in relation to a Football Agent made by those bodies.
- 4. The clients shall request from the Football Agent a schedule detailing all payments of any kind whatsoever made from client and/or to provide receipts for the amounts paid.
- 5. If the club engages the agent, within 7 days, information related to the conclusion or modification of the contract or termination of the Representation Agreement related to the player's transaction or the use of other services shall upload in the FIFA Transfer Matching System (TMS).
- 6. The clients shall not engage or appoint an unlicensed person to perform Football Agent Services.

Article 12 - Uploading documents in the federation system

Agents shall upload the following documents and deeds within 7 working days (from the date of creating the documents) in the relevant system of the Federation:

- 1. Conclusion, modification, amendment, addition, termination or cancelation of Representation Agreement.
- 2. Conclusion and completion of any contracts related to other services.
- 3. The salary related to the contracts concluded with the client.
- 4. Any information that may affect the obligation to comply with agency requirements.
- 5. Any agreement regarding the settlement of disputes related to the Representation Agreement.
- 6. Information related to the ownership structure or any possible changes, the identity of the shareholders, the shareholding percentage of the legal person that is engaged in agency according to these regulations.

<u>Title IV – Representation Agreement and Contractual</u> <u>Requirements</u>

Article 13- Representation Agreement

- 1. The Football Agent may only perform Football Agent Services for a Client after having entered into a written Representation Agreement with that Client.
- 2. The Representation Agreement shall be in accordance with this bylaw and shall not conflict with the constitution of the federation and other regulations. The club, player or agent shall not drawn-up the issues or documents in such a way as to hide the facts or provide them in a different way.
- 3. The players' status committee can prepare a model contract for concluding Representation Agreement. Compliance with this model contract is mandatory for all agents and clients.

Article 14 – Pre-Contractual Requirements

- 1. The Football Agent may only perform Football Agent Services for a Client after having entered into a written Representation Agreement with that Client.
- 2. A Representation Agreement concluded between an Individual and a Football Agent may not exceed two years. This term may be extended by a new Representation Agreement only.
- 3. The football agent can provide agent services and other services only to one client,
- 4. The football agent can only be entering into joint agency jointly after obtaining written and explicit consent from the clients.
- 5. A Football Agent may only execute one Representation Agreement with the same Individual at any one time. Before entering into a Representation Agreement with an Individual, or before amending an existing Representation Agreement with an Individual, the Football Agent shall inform the Individual in writing that they should consider taking independent legal advice in relation to the Representation Agreement; and obtain the Individual's written confirmation that they have either obtained or decided not to take such independent legal advice.
- 6. A Client may negotiate and conclude a Transaction without engaging a Football Agent. If this is the case, this shall be explicitly stated in the relevant transfer or employment agreement.
- 7. A football agent can enter into a Representation Agreement with up to 3 clubs at any time if there is no conflict of interest. The agent shall be fully responsible for verifying the elimination of the conflict of interests at the time of concluding or executing the mentioned agreements.

8. It is forbidden to obtain simultaneous agency from a Releasing Entity and Engaging Entity in a transaction or from the club and player and coach in a related transaction.

Article 15 – Contractual Requirements between Agent and Client

It is mandatory to stipulate the following items in the conclusion of the contract between the agent and the client:

- 1. Full particulars and addresses of the parties.
- 2. The subject of the contract by mentioning the details related to the description of the agent's services.
- 3. The start and termination term of the contract with the exact mention of the day, month and year. If the date of conclusion of the contract is different from the start and termination date of its implementation, the date of conclusion of the contract shall also be mentioned with the date, month and year. It shall be noted that the maximum term of the Representation Agreement is 2 (two) years.
- 4. Insertion of the fee, details and payment method to the agent. The fee shall be paid in proportion to the amount paid to the player, coach or club and from the mentioned amount.
- 5. The exact nature and details of the services to be provided by the football agency.
- 6. Seal and signature of the agent and signature of the client.
- 7. Terms of termination and cancellation of the contract.
- 8. Signature of the persons who are authorized to sign according to the statutes, including the club's seal (in the case of the contract with the club)
- 9. The clause of automatic renewal or other terms that imply the extension of the contract period beyond the maximum period stipulated in paragraph clause 3 of the article 14 and any condition in this regard is void.
- 10. In addition to the above item, the parties can include in their contract any other conditions that are not contrary to these regulations and other regulations of the Federation, FIFA and the Asian Football Confederation and the laws and regulations of the country.
- 11. In a Representation Agreement, include any terms and conditions that restrict the player or coach from independent negotiation and conclusion of the employment contract without the participation of the football agent, or stipulate that in case of negotiation or conclusion of the contract independently (without

the participation of the football agent), which obligates the player or coach to pay any amount under Any title shall be null and void.

- 12. The parties to the contract are not allowed to include a term in the contract that directly or indirectly violates these regulations and other regulations of the Federation, the Asian Football Confederation and FIFA, and in case of insertion such term, the players' status committee can warn them that the maximum within one week from the date of notification, take appropriate action to correct or remove the term, and if the term is not corrected or removed within the mentioned deadline, the refusal shall be considered an independent violation and can be handled by the players' status committee. It is obvious that the non-aggression of the players' status committee to the mentioned term does not mean its approval and acceptance.
- 13. It is forbidden to insert unfair terms in Representation Agreement. The players' status committee is responsible for determining these conditions, which can modify or cancel the mentioned conditions depending on the case.

Article 16. Agreement with minor players

The agency of under the legal age players (18 years of age) or the club involved in the transaction of such players is subject to compliance with the following items. The failure in any of these items will result in the application of the guarantee of the legal provisions against the agent and at least conviction with fine and suspension of agent license for up to two years:

- 1. A Football agent shall successfully complete the designated CPD course on minors and comply with any requirement to represent a minor established by the law applicable at the time of registration or employment.
- 2. A Football agent does not have the right to conclude a contract with persons less than 15 years old, even with the consent of their guardian.
- 3. If the age of the player is more than 15 years and less than 18 years, the signature of his legal guardian shall also be obtained when concluding the contract.
- 4. A Football agent cannot directly or indirectly receive wages or advantage from minor players.
- 5. Any communication and conclusion of a contract for the provision of football agent services with a minor player or legal guardian shall be at least six months before the minor player reaches the age that he can sign his first professional contract according to the laws governing the federation. This communication can

only be done when a written consent has been obtained from the legal guardian of the minor player.

6. A Representation Agreement between the football agent and minor persons is enforceable only in situations where the agreement meets the requirements set forth in these regulations and other promulgated regulations.

Article 17 – disclosure and reporting by A Football agent

- 1. A Football agent shall immediately inform a Client of any written offer (by any means of communication) that they have received in relation to their Client;
- 3. A Football agent shall provide to a Client, on request, a copy of the original Representation Agreement or any other written agreements in relation to other Services or agreements, a copy of the documents such as employment proposal or any other written documents other information.
- 3. A Football agent shall, cooperate with the relevant body of each member association, confederation and/or FIFA with respect to any request for any type of information in any form, upon request.

Article 18 – Termination of an Agreement

- 1. A Representation Agreement may be terminated at any time by either party if there is just cause to do so and following submitting a written notice.
- 2. If any of the parties intends to terminate the contract, it is required to notify the players' status committee in writing within two working days.
- 3. A party revoking or terminating a Representation Agreement without just cause must compensate the other party for any resulting damage (Either conventional and proportionate contractual damages or legal damages resulting from this termination).
- 4. There is just cause to terminate a Representation Agreement when a party can no longer reasonably be expected, according to the principle of good faith, to continue the contractual relationship for the agreed term.
- 5. Just cause includes, but is not limited to, the withdrawal or suspension of a Football Agent license, a ban on taking part in any football-related activity, a ban on registering new players, either nationally or internationally, for at least one entire registration period.

Article 19- The right of investigation for competent authorities

1. The player, the coach and the club are obliged to draw-up and sign their contract with the agent in such a way that there are no obstacles or restrictions for

the publication or disclosure of the above-mentioned matters to the competent authorities.

- 2. Any player or coach or club that decides to hire an agent is obliged to inform the federation in writing of all the details and terms of payment of any wages and salaries that have been agreed between them and the agent for each agreement.
- 3. FIFA, the confederations and the football federation are allowed to use and examine the documents and deeds, agreements and contracts concluded between the agent and the player, coach and club in line with their investigations and inspections, and the player, coach and the club have the right to make no objections or restrictions in this matter.
- 4. Players, coaches and clubs are obliged to provide the federation with all the documents that the federation requires from them to ensure the implementation of these regulations.
- 5. The Players' Status Committee publishes the names of licensed agents on the website of the Federation at the end of April-May every year.

Article 20 - Disclosure and Publication by the Federation

The Football Federation should make available the following items to the public:

- 1. The names, particulars and photograph of all licensed Football Agents.
- 2. the Clients that Football Agents represent, the exclusivity or non-exclusivity of their representation and the expiry date of the Representation Agreement.
- 3. The Football Agent Services provided to each Client.
- 4. Any definitive fines or sanctions imposed on Football Agents and Clients.
- 5. Football Federation reserves the right to publish details of all contracts and funds paid by clubs, players and coaches to agents.

Title V. Service fee

Article 21 – Football Agent Service Fee Cap

When representing a club, a player and a coach and also transfer a player between two clubs, the service fee payable to a Football Agent for the performance of Football Agent Services shall be calculated as follows:

Client	Service Fee Cap					
	player	or	coach's	player	or	coach's
	annual	nual Remuneration		annual	Remuneration	

	less than or equal to	more than			
	10,000,000,000 Toman	10,000,000,000 Toman			
Player or Coach	5 % of the player or	3 % of the player or			
	coach's Remuneration	coach's Remuneration			
Club	5 % of the player or	3 % of the player or			
	coach's Remuneration	coach's Remuneration			
Releasing Entity	10% of the transfer compensation from engaging				
(transfer compensation)	entity				

Note: The mentioned quorums can be changed annually according to the proposal of the players' status committee and with the approval of the Football Federation's Board of Directors.

For the avoidance of doubt, the following shall apply:

- 1. The calculation to determine the relevant service fee cap of the player and coach's Remuneration may not take into account any conditional payments(Option).
- 2. If the annual salary of the player or coach is more than 10,000,000,000 Tomans, 5% for the first 10,000,000,000 Tomans and 3% for the excess is calculated and payable as agency fee.
- 3. For the transfer of a player between two clubs and in the case that the club is a party to the Representation Agreement, any amount that may be paid as compensation for breach of contract shall not be included in the calculation of the transaction agent's fee.
- 4. The payment of Football Agent Service fees, according to the Representation Agreement, shall be performed exclusively by the client, and the client cannot conclude a contract with a third party or assign him to pay.
- 5. The payment of the service fee by the club shall not be more than the service fee agreed in the Representation Agreement between the club and the agent.
- 6. The payment of the agent fee depends on receiving the claims of the client, and the agent fee cannot be claimed until the rights of the client have been received.
- 7. The payment of the agent fee for the transfer fee between two clubs depends on receiving the mentioned amount from the engaging entity.
- 8. The Football Agent Services fee payable to the football agent shall be paid in exchange for issuing an official invoice.

- 9. If the term of the player or coach's employment contract in the club is longer than the agency contract, the agent can receive the service fee after the expiration of the agency contract, provided that this is explicitly agreed in the agency contract.
- 10. The payment of service fees shall be made in proportion to the amount received by the player or coach based on the employment agreement.
- 11. Only the principal salary received by the player or coach is the criteria for the payment of the service fee, and other payments such as bonuses shall not consider as the calculation criteria.
- 12. Clubs in their financial transaction with each other (such as training rights, participation mechanisms, transaction rights, etc.) shall make sure that the funds paid from one club to another club are not paid to the agent in any way, even if the agent has a profit in the meantime.
- 13. If the term of the player's or coach's contract is less than six months, the payment of the agency fee shall be made in one installment after the expiration of the negotiated employment contract.
- 14. If an agent is involved in providing services to a minor player, he cannot receive a fee for the services, unless the player is signing his first professional contract or his next professional contract according to the regulations.
- 15. The transfer club of the player or coach shall pay the service fee to the football agent after receiving each installment of the transfer bonus from the engaging entity. The releasing entity shall notify the football agent regarding any payment received.

Title VI. Dispute Resolution and Disciplinary Matters

Article 22 - Dispute Resolution

- 1. The Players' Status Committee of the Football Federation has the authority to deal with any claim or dispute related to the agency contract.
- 2. The Disciplinary Committee and the Ethics Committee, based on their inherent competences as described in the disciplinary and ethics regulations, have the authority to deal with the disciplinary and ethical violations of agents.
- 3. The Players' Status Committee can decide to revoke the license, temporarily or permanently ban the agent from the agency activity, or fine the agent or the client.
- 4. The Secretary General of the Football Federation shall monitor the compliance of football agents with the regulations and refer any non-compliance with the

regulations or ethical misconduct, any behavior related to the agency contract, to the players' status committee or the relevant judicial body after the investigation.

- 5. The Players' Status Committee can enter into the nature of the dispute when no more than two years have passed since the dispute occurred. The authority to determine the passage of time is the players' status committee, which must deal with this matter directly or in the event of objections raised by the parties to the dispute.
- 6. Financial disputes and agents' contracts with players, clubs and other agents are dealt with in the players' status committee and in accordance with these regulations and the procedures of the players' status committee.
- 7. The decisions of the players' status committee can be appealed to the federation's appeals committee within one week after notification.
- 8. The details of the final decisions issued against the agents regarding the violation of the requirements of these regulations shall be posted on the Federation's website in addition to being reported to the relevant agent, and in the case of international agent, FIFA shall also be notified.
- 9. Definitive decrees issued by the competent bodies of the federation regarding agents and their contracts and transactions can be appealed in the Court of Arbitration for Sport (CAS) by observing the legal conditions contained in the formal and substantive regulations.

Article 23 - Agent's violations

Doing or trying to do the following actions for a football agent is considered a violation and can be dealt with by the Players' Status Committee:

- 1. Communicating, starting negotiations, taking any action, encouraging or facilitating negotiation between the parties in order to conclude a contract (including but not limited to making statements in the media) with the aim of encouraging the early termination of the employment contract, without a just case or violation of any of the prescribed duties in their employment contract.
- 2. Offering directly or indirectly any personal, financial or other privileges without legal basis, to any official or employee of the federation or the league or club organization for football agent services or offering a financial proposal to any family member or legal representative or friend of a player or coach regarding the conclusion of a Representation Agreement with that agent.
- 3. Hiding important information from the client (or any information about which knowledge is considered necessary for the client) including not declaring the

conflict of interest, not reporting the written offer made to any of the communication methods to the client.

- 4. Directly or indirectly refusing to accept the fee cap stipulated in these regulations and deliberately increasing the service fee in any way.
- 5. Receiving any transfer bonus except the agent fee that has been made between the clubs.
- 6. Direct or indirect participation in the bridge transaction.

Article 22- Punishments

If an agent, player or club violates the requirements of these regulations, the players' status committee will apply one of the following punishments to the violator, taking into account the aspects of the matter and observing the mitigating or aggravating aspects:

- a. Written warning with inclusion in the file.
- b. Fines from one hundred million IRRs to ten billion IRRs.
- c. Prohibition of agent activity for a certain period (minimum three months and maximum 14 months).
- d. Revocation of the license and permanent exclusion of the agent from the agency activity.

Note: If a player or a coach terminates his contract with a football club unjustifiably, and the agent's involvement in the unjustified termination of the contract is proven, the agent, in addition to being banned from football activities for 4 to 6 months, shall be required to pay the maximum monetary fine referred to in paragraph b of this article, before the Football Federation.

Section VII: Final Provisions

Article 25 - Matters not provided for

In case of disagreement or matters which are not mentioned in regulations, the FIFA regulations are first referred to, and if there is no rule in this regard it, the players' status committee or the judicial branch shall make a decision after consulting the legal committee and compiling the federation's regulations.

Article 26 Approval and implementation

- 1- These regulations replace the regulations governing the activities of agents and cooperation with them approved in 2018.
- 2- The execution or renewal of Representation Agreements that were concluded during the previous regulations are subject to these regulations.

These regulations were approved by the Board of Directors in 26 articles and based on Article 5 of the Constitution of the Football Federation of the Islamic Republic of Iran dated Dec. 09, 2023 and applicable from the date of approval.

Mehdi Taj Hedayat Mombeni

President of the Football Federation Secretary General